

**Ambitionz**

# **Welcome Pack**



**2013**

## First Steps to Success

Hello. Welcome to Kleeneze and welcome to Ambitionz. Whether you're looking for a few pounds a week to make ends meet or the kind of income you could once only ever dream about, it all starts here.

You've looked at what Kleeneze has to offer. You're wondering whether it will work and more important you're wondering whether you can do it and whether it will work for you.

Well here's our promise. If you're willing to tell us what you want, when you want it, and what time you have available, then we'll show you exactly what you have to do to get whatever it is you want.

We'll help put together a plan of action and show you how others before you have taken their first steps and now are earning the income you want.

How can we be so sure you will get what you want from the business. Well, we have a proven system that you can use that is used by everyone who is successful in the Kleeneze business. Put simply it is as follows:

- Earn money retailing the Kleeneze products
- Find others who want to do the same
- Show them how to earn an income retailing the products
- Show them how to find others who want to do the same

It sounds simple, and it is, but we didn't say it was easy.

When you first get started, as with anything else that's new, you'll find it takes time to get up to speed. Work at your own pace and you'll soon be up and running. We suggest that you start by getting your catalogues packed and placed with family, friends and around your local area.

Then as soon as you can:

1. Attend Getting Started Training
2. Attend an Open Evening
3. Attend a Training Workshop

This is where you start to learn your trade and the way the system works. Though, initially, you've been taught by the person who introduced you into the business, you learn almost everything you need to know working alongside them. In fact you may want to put more effort in than they do. No problem! Put in more effort, earn more! You may even have people in your team who want to earn more than you. No problem! They can.

Induction Courses, Open Evenings and Training Workshops are run every 2-4 weeks. Go along and you'll learn from new people who will tell you how they got to the first level in their first few weeks in the business. You learn from old hands who will tell you how you got started and how they worked their way to the top.

### THE TRACK .. GETTING STARTED FAST

'The Track' is the information you'll need to move forward and is made up of the information you have here, plus other training materials you've already had in your Starter Pack.

The Ambitionz System adds printouts of articles and presentations/how to's etc. You'll find these on our website [www.ambitionz.co.uk](http://www.ambitionz.co.uk) along with MP3s for you to listen to as well as other suggested reading materials.

The key .. and this is the real power of the system is that you run at a pace that suits you. That may be slow to start but quicker as you begin to realise the power of the Kleeneze Business and what it can do for you.

# Welcome to Ambitionz

And welcome to the first page of YOUR business manual. We suggest that you read these pages after you've watched the 'Starting and Growing your Kleeneze Business', DVD, though the person who introduced you into the business would probably also have gone through them with you in outline.

As we've said previously the business is simple and the following pages will outline the areas you need to understand to get your business up and running. Unlike the information supplied with your registration kit, this information has all been put together by Distributors like you who are actively building the business. We hope it's simple and clear, we know it's hands on. So let's start by having a look at the areas you'll need to go through. We call this ....

## THE TRACK .. GETTING STARTED FAST

'The Track' is the system we use to help people build successful businesses. When you begin you may have little or no experience in Network Marketing. No problem! You can **earn while you learn**. Even better you can ask your upline and their upline to train you and anyone you sponsor.

When you get onto 'The Track' you can be sure you have found the most efficient way to build your business. Here we'll outline the basic areas you'll need to consider. Attend the trainings put on by both Kleeneze and by 'Ambitionz' and you'll begin to see the bigger picture. Everyone learns at their own pace and the system ensures that no one is left behind. For now have a look at the following:

### Set Your Goals, Formulate an Action Plan, Get Busy

Though the earning potential is unlimited, most people begin on a part-time basis and hope to earn a few pounds for a few hours work. On the other hand some see the bigger picture right away and want to reach a full-time income as soon as they can. Either way you should get together with your upline to discuss:

- The income you want to achieve in your first 90 days, (and beyond).
- Your resources, i.e. time, car, telephone, people skills etc.
- You can then put together your action plan.

### Begin Your Retail

Having decided what you want to earn in the first few weeks use the '**Placing Catalogues .. What Am I Earning**' form to plan and monitor your personal retail. You'll soon see how simple the retail side of the business really is and you'll have proved to yourself that the retail works. You now have your 'Retail Story' which you can use as an 'infomercial' to tell to anyone who may be interested in making an extra income.

### Begin Your Teambuilding

Your sponsor will help you do this and it is described in more detail later. Start by writing a list of people you know, who may know someone, who may be interested in making an extra income. Give them a call, explain that you've just started a new business and ask them for help. Explain that before they can give you names they'll have to look at some information that explains what you have on offer. The easiest way to do that is to send them to [www.info-for-you.co.uk](http://www.info-for-you.co.uk) and ask them to have a look at the DVD and take a copy of the information they'll find on the website.

### Call Them Back

Again your sponsor will explain how to do this. You're looking for referrals, but you may find that some of the people you know are interested in what you have to offer. Ask them if they've had a chance to review the information and whether they have any names for you. Now talk to your sponsor about calling these referrals to set up an appointment to show them Kleeneze Opportunity.

### Present The Plan

Once again your sponsor will be there to help. When you begin let them present the plan on your behalf. Then you can try yourself. It's always best to present the Opportunity face to face but some may want information first, so drop the DVD off to them, or better send them to [www.info-for-you.co.uk](http://www.info-for-you.co.uk). We guarantee that if you take these simple steps you will sponsor others who want to make money.

### Teach Others To Do The Same

By duplicating your efforts through others you can *leverage* your time and eventually through consistent, persistent effort build yourself an income and a lifestyle you may never have dreamt possible.

## THE TRACK .. RETAILING .. THE 'EZE WAY

Retailing Kleeneze products to a core of satisfied customers is the key to a successful business. You'll earn between 33% and 57% **mark up** on your personal retail, (equivalent to 21% and 37% of the retail price).

Use the products yourself and you'll be able to explain their use more effectively. You'll save on your household-cleaning budget by using Kleeneze products in place of the products you use now.

You'll soon realise that whatever you need to know, we already know, and that we are happy to help whenever you ask. Have a look through your kit and you find information on retail:

The whole topic is covered really well in the '**Starting and Growing Your Kleeneze Business**' DVD and it's also covered in the Kleeneze Operations Manual. In the Manual you also find all the information you'll need to run your account but also have a look at the 'Balance to Zero' part of this printout.

Retailing the 'Eze way is really simple. No selling skills are required as the catalogue does the selling for you. Decide how much you want to earn. With your sponsor, work out what sales you'll need to earn it and work out how many catalogues you'll need to put out and pick up. When you first start you'll get around £10 order for every 10 books you put out. Give it time to work and later you'll see this improve ... it really is that simple.

But .. there are a few things you need to look out for. After all, if you know the worst you can expect when you start working with Kleeneze, you will be better equipped to deal with the difficulties you may encounter.

We've all be through these problems and we've found solutions. You have the same choice we had when we started. You can give in to them or you can overcome them.

**You're going to drive 5 miles from your home** to a place you just **know** the products will sell well. **There's no need. You'll find that the products sell well EVERYWHERE including your own road, so start close to home and 'ripple' out from there a little further each day.**

**When you deliver your catalogues you may see others**, (perhaps Kleeneze Distributors or agents from other companies), so you plan to go elsewhere. **There's no need, you'll find that you will still get business. Established Distributors often only deliver to regular customers, which means that they may only deliver to a few houses in a particular street, leaving all the other homes without a catalogue.**

**It's too wet to work**, too hot to work, too cold to work, too foggy to work, etc. **Well, the fact is that the weather is the same for everyone and if you develop good habits and if you're consistent and persistent you will reap the rewards.**

**There are households who don't leave the catalogues outside for collection.** Some even throw them out. **The truth is that this happens to everyone, more often the first time because your customers don't know YOUR system. You train them by consistently calling back for your catalogues when you say you will. Keep going back and you'll find that these are often the ones who place an order.**

**There are households that seem to find the wettest places to leave the catalogues so that they get wet and wrinkly**, (sometimes it rains and you've gone wet and wrinkly too)! Others shred the plastic bags you put your catalogues in. **This is about the only overhead in the business. You'll need to replace the catalogues as you lose because they got wet, written on, eaten by dogs etc. Put away a little of your profit each week to cover this.**

**You lose brochures because you forgot to write down where you left them** or written down which ones you've collected. **We all did this because we were new in the business. Use the retail Organiser to keep accurate records.**

**You've been chased by a dog, soaked through to your underwear, picked up 100 books and got one order for £5 and when you get home you realise the customer forgot to put their name and address on the order form. Welcome to the wonderful world of Kleeneze. Now things can only improve.**

**Each of these is a temporary setback and there's a saying ..  
'Opportunity often comes in the form of a temporary setback'**

## THE TRACK .. THE PLAN .. THE BASICS

When you show the Sales Plan to a prospect it's important that you give them an idea of how the whole thing works. It is also important that you don't blind them with facts and figures in an attempt to show them how well you understand the plan. Not even an experienced Networker would understand all the mechanics of the Sales Plan on first look. However, after your prospect has become a Distributor it is important that they begin to understand the way the plan works so that they can optimise their income with a balance of personal retail, and building width versus depth, (we'll explain this later). So let's look at how it works.

### PERSONAL RETAIL INCOME

Orders are calculated by assuming £1 per catalogue posted. In reality post 100 catalogues and you'll find that you collect 10 orders with an average value of £10. So you've got £100 in orders from 100 books. 90 people didn't buy, but that's OK, some will in the future.

| Catalogues<br><u>3x a week</u> | Orders<br><u>Per Week</u> | Orders<br><u>Per Period</u> | Retail<br><u>Income</u> | Volume<br><u>Profit</u> | Vol Profit<br><u>Income</u> | <b>Total<br/><u>Income</u></b> |
|--------------------------------|---------------------------|-----------------------------|-------------------------|-------------------------|-----------------------------|--------------------------------|
| 50                             | £150                      | £600                        | £126.70                 |                         |                             | <b>£124.06</b>                 |
| 100                            | £300                      | £1,200                      | £248.12                 | 10%                     | £75.19                      | <b>£323.31</b>                 |
| 150                            | £450                      | £1,800                      | £372.18                 | 13%                     | £146.62                     | <b>£518.80</b>                 |
| 200                            | £600                      | £2,400                      | £496.24                 | 13%                     | £195.49                     | <b>£691.73</b>                 |

Retail Profit, **(RP)**, is 33% of Sales Plan Value, **(SPV)**, which is £20.67 per £100 of Retail Sales, (so around 21% of retail sales!). In practice for every £100 of products you order, Kleeneze charge you £79.33 so the extra £20.67 you collect from your customers is yours to keep.

Volume Profit, **(VP)**, is also paid on SPV and is calculated by multiplying Retail Sales by 0.6399 and then multiplying by % Volume Profit. (Sorry about the numbers but it's all due to taking off VAT and calculating Mark-Up and not Commission).

### TEAMBUILDING INCOME

This is a little more difficult to illustrate but the table below will help. We're assuming that you and everyone in your team collect orders to the value of £1,000 each in a 4 week period. In practice some will do more and some will do less.

| Group    | PSG<br><u>Retail</u> | Your Retail<br><u>Profit</u> | Volume<br><u>Profit</u> | Volume<br><u>Profit</u> | <b>Total<br/><u>Income</u></b> |
|----------|----------------------|------------------------------|-------------------------|-------------------------|--------------------------------|
| You      | £1,000               | £206                         | 10%                     | £62                     | £268                           |
| You + 2  | £3,000               | £206                         | 15%                     | £157                    | £363                           |
| You + 5  | £6,000               | £206                         | 18%                     | £363                    | £570                           |
| You + 10 | £11,000              | £206                         | 24%                     | £1,028                  | £1,234                         |

- On your own for the four weeks you keep £206 cash in hand and £62 paid into your bank.
- When you sponsor two who do the same, they earn £206 cash in hand and also the £62 bonus, but now you've reached the 15% VP level, so you keep £210 cash in hand plus £157 volume profit
- When you sponsor five who do the same you reach the 18% VP level, and your bonus increases again and so on.

One small, but very, very important, point. If you believe you've just earned money from other people's efforts you're heading in the wrong direction. You'll *earn*, your money by *helping others* make money. The more you help, the more you'll earn. And you won't be telling them **what to do**. You'll be showing them **what you do**.

We want everyone to hit a bonus and just in case they're not watching their figures, we'll watch them for them. And by the way, the best way to teach people the importance of hitting new bonus levels is to do it yourself.

## THE TRACK .. BALANCING YOUR ACCOUNT TO ZERO

Within a few days of starting your Kleeneze business you'll have an account up and running and you'll be able to use the account to order products and sales aids. Run properly your Kleeneze account will enable you to build a profitable customer base and build growing team without using your own money.

Take care, however, when you get your first statement you'll see that Kleeneze ask you to pay a minimum of £100 or 12.5% of any outstanding balance over £100, (or pay in full if the balance is less than £100). It is at this stage that we suggest that you ignore the 'minimum payment' and pay in full.

There's a problem, I hear you say, and you're right. You may have some products still to deliver, some may have been returned and not yet credited to your account, and some money may already have been paid into your account but doesn't show on your statement as yet.

No problem! If you 'Balance to Zero', like the example below you'll know exactly how much you've got to pay in. Balance your account to zero and pay the amount due in full every week. Here's an example.

|  |                |                     |
|--|----------------|---------------------|
| <b>A). Today's Statement Balance</b>           | <b>£448.26</b> |                     |
| 1). Cheques / Cash .. paid in, not yet cleared | £228.78        | Paid in 2 days ago. |
| 2). Returns not yet cleared (80%)              | £7.45          |                     |
| 3). Error Advices not yet cleared (80%)        | £0.00          |                     |
| 4). Cash etc from deliveries (80%)             | £168.74        |                     |
| 5). Product not delivered (80%)                | £38.29         |                     |
| 6). Kits / Retail Packs in stock (100%)        | £0.00          |                     |
| <b>B). Overall Total</b>                       | <b>£443.26</b> | Add 1). Through 6). |
| Amount needed to 'Balance to Zero'             | £5.00          | A).minus B).        |

Keep everything you collect from your retail in a cash box until the end of the week and then take out your commission, (your statement will show you the exact amount). Don't forget to pay for delivery and/or Internet charges as well as for any sales aids you may have bought for your own use. (We suggest you do this every week and write on your invoices what you have paid for, and whether you paid by cash, cheque or visa. This will simplify you personal accounts).

In the above example you'll see that the calculation shows that there's another £5.00 to pay. This could happen if you take your '21%' as you deliver the products and then 'borrowed' the £5.00 knowing you were going to pay it back when you finish delivering the rest of the products. It could also happen if your cash 'housekeeping' is not up to scratch, i.e. you lost the money.

You may find that when you do this calculation the total due is a minus figure. This means you haven't taken enough commission and the money is yours. It goes without saying that you need to check your calculations, especially if you find you're a long way off in either direction.

You may also chose to ignore returns still to be credited; product still to delivered etc. and pay whatever is owed, (don't ignore cash and cheques paid in and not yet credited). Things will put themselves right when all the products have been delivered.

Don't worry if you don't understand this right away. Your upline will show you how to balance to zero once you are using your account. Get along to an Induction Course which will explain this area in more detail.

**Remember** that whatever you pay, you must pay at least £100 into your account, or the amount in full if it is less than £100, (after allowing for items paid in but not yet credited to your account that week).

If you have a £500 account and your sales are more than £800 over any 4 week period you can apply for a £100 account increase. This will make your cash flow easier for retailing. Do this online or talk to your upline Gold who will explain the process.

\* The 'Kleeneze Account' sheet will help you record and track these items 'paid' into your account



## THE TRACK .. MEETINGS .. MEETINGS .. MEETINGS

Ask any of the leading Distributors in the company about the importance of meetings and you'll get the same answer from each of them ... meetings are the key to a successful Networkmarketing business. Without them there would be no Network Industry. No-one in the history of MLM has gone on to become financially free unless they attend meetings regularly. They are the key to the system.

Meetings can happen anywhere from a 'sizzle' with a couple of new distributors in your home or in a coffee shop, right through to our company's major annual conference with many thousands of distributors in attendance. Let's have a look at the main types of meeting:

### Sizzle Sessions

These can be used to introduce new people to meetings on a very local level. They can be held anywhere, but work best in your home or the home of your new distributor who has just started sponsoring.

They should be structured as follows:

1. First 15-20 minutes for formal training
2. 5-10 minutes as a notice board, to pass on dates, happenings, ideas etc.
3. Devote the rest to reactive training, ie to meet the needs of the distributors in the sizzle.

The purpose is to get small groups of your team together for education and motivation, and through constant repetition to get your message home. Used properly Sizzles will create momentum.

### Open Evenings / Trainings

These are your local meetings. Their prime uses are:

1. To show guests the business. To let them see the bigger picture and meet others in the business.
2. To upgrade new distributors who will get the chance to meet others both new and more experienced in the business. This will help them realise, *'they can do it too'*.
3. To create team spirit, a sense of belonging to something bigger. This association helps them with their ups and downs. *'When you're down you need a meeting, when you're up the meeting needs you'*.

It goes without saying that if you're going to build a successful MLM business then you're going to have to learn how to do it. Training meetings will:

1. Help you get an overview of the business and help you balance your effort.
2. Give you a chance to listen to many different distributors speaking on many different topics. Often hearing an important point for the third time, especially from someone you've not heard speak before, helps the point finally get home.

### Workshops

These meetings are where you get down to the nitty-gritty of building your business. This is not a meeting to sit and stare, you'll be actively involved in the meeting as we find this is the best way to help you learn.

We'll cover all aspects of:

1. Retail and running your account.
2. Prospecting, approaching and presenting the plan.
3. Helping new Distributors getting started.
4. Self development

The meeting is for all distributors who want to move their business forward.

Get as many of your team as you can to meetings as they're a great place for recognition, and recognition is one of the cornerstones of the business. Remember if you're not there, then your team won't be either.

When you attend your first meeting and see someone stand up front looking smart and confident, your first thought will be, *'I could never do that'*. However, we can assure you that as you begin to play first a small part, then a larger and larger part in the meetings, one day you'll find yourself speaking confidently to a large group of people. Yes you'll be nervous but it gets easier every time.

As we've said any successful distributor will tell you about the benefits of meetings. They'll tell you that none of us can do it on our own and the meetings mean you're never alone. Whether large or small, a successful meeting will only happen if we use them to help us build our businesses. We all need to take responsibility to both attend and promote the meetings to everyone in our group. We know they won't all turn up, (though picking them up guarantees their attendance). Get along to a meeting and find out how to build yourself a brighter future .. and get there *early!*



# WEEKLY PLANNER

|       | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday | Sunday |
|-------|--------|---------|-----------|----------|--------|----------|--------|
| 8.00  |        |         |           |          |        |          |        |
| 9.00  |        |         |           |          |        |          |        |
| 10.00 |        |         |           |          |        |          |        |
| 11.00 |        |         |           |          |        |          |        |
| 12.00 |        |         |           |          |        |          |        |
| 1.00  |        |         |           |          |        |          |        |
| 2.00  |        |         |           |          |        |          |        |
| 3.00  |        |         |           |          |        |          |        |
| 4.00  |        |         |           |          |        |          |        |
| 5.00  |        |         |           |          |        |          |        |
| 6.00  |        |         |           |          |        |          |        |
| 7.00  |        |         |           |          |        |          |        |
| 8.00  |        |         |           |          |        |          |        |
| 9.00  |        |         |           |          |        |          |        |
| 10.00 |        |         |           |          |        |          |        |

Use this planner to work out how you spend your time at present and then block out periods of time for retail and sponsoring. You can also use it to see how you have spent your time by writing in what you actually did.

# Ready Reckoner Based On Catalogues Posted Per Week

| <u>No Cats</u><br><u>Per week</u> | <u>Times /</u><br><u>Week</u> | <u>Weekly</u><br><u>Sales</u> | <u>Period</u><br><u>Sales</u> | <u>VP</u> | <u>Cash In</u><br><u>Hand</u> | <u>Volume</u><br><u>Profit</u> | <u>4 Weekly</u><br><u>Income</u> |
|-----------------------------------|-------------------------------|-------------------------------|-------------------------------|-----------|-------------------------------|--------------------------------|----------------------------------|
| 50                                | 3                             | £150                          | £600                          |           | £124                          |                                | £124                             |
| 100                               | 2                             | £200                          | £800                          | 10%       | £166                          | £50                            | £216                             |
| 100                               | 3                             | £300                          | £1,200                        | 10%       | £249                          | £75                            | £324                             |
| 150                               | 1                             | £150                          | £600                          |           | £124                          |                                | £124                             |
| 150                               | 2                             | £300                          | £1,200                        | 10%       | £249                          | £75                            | £324                             |
| 150                               | 3                             | £450                          | £1,800                        | 13%       | £373                          | £147                           | £520                             |
| 200                               | 1                             | £200                          | £800                          | 10%       | £166                          | £50                            | £216                             |
| 200                               | 2                             | £400                          | £1,600                        | 13%       | £332                          | £131                           | £463                             |
| 200                               | 3                             | £600                          | £2,400                        | 13%       | £498                          | £196                           | £694                             |
| 250                               | 1                             | £250                          | £1,000                        | 10%       | £207                          | £63                            | £270                             |
| 250                               | 2                             | £500                          | £2,000                        | 13%       | £415                          | £163                           | £578                             |
| 250                               | 3                             | £750                          | £3,000                        | 15%       | £622                          | £283                           | £905                             |
| 300                               | 1                             | £300                          | £1,200                        | 10%       | £249                          | £75                            | £324                             |
| 300                               | 2                             | £600                          | £2,400                        | 13%       | £498                          | £196                           | £694                             |
| 300                               | 3                             | £900                          | £3,600                        | 15%       | £747                          | £339                           | £1,086                           |
| 400                               | 1                             | £400                          | £1,600                        | 13%       | £332                          | £131                           | £463                             |
| 400                               | 2                             | £800                          | £3,200                        | 15%       | £664                          | £302                           | £965                             |
| 400                               | 3                             | £1,200                        | £4,800                        | 18%       | £996                          | £543                           | £1,539                           |
| 500                               | 1                             | £500                          | £2,000                        | 13%       | £415                          | £163                           | £578                             |
| 500                               | 2                             | £1,000                        | £4,000                        | 18%       | £830                          | £453                           | £1,282                           |
| 500                               | 3                             | £1,500                        | £6,000                        | 21%       | £1,244                        | £792                           | £2,036                           |
| 750                               | 1                             | £750                          | £3,000                        | 15%       | £622                          | £283                           | £905                             |
| 750                               | 2                             | £1,500                        | £6,000                        | 21%       | £1,244                        | £792                           | £2,036                           |
| 750                               | 3                             | £2,250                        | £9,000                        | 24%       | £1,867                        | £1,358                         | £3,224                           |
| 1000                              | 1                             | £1,000                        | £4,000                        | 18%       | £830                          | £453                           | £1,282                           |
| 1000                              | 2                             | £2,000                        | £8,000                        | 21%       | £1,659                        | £1,056                         | £2,715                           |
| 1000                              | 3                             | £3,000                        | £12,000                       | 24%       | £2,489                        | £1,810                         | £4,299                           |





## And Finally ..

We're here to help you achieve the income you need. But we can only help you if you want us to.

When you first start working your Kleeneze business, it's all new and frankly can be quite confusing, (isn't any new job?). That's where we come in and it's why the company pays us for teambuilding.

The help and support has been described in this Welcome Pack but let's summarise it here:

- We'll explain the contents of the business kit when you get started
- We'll ask you what you want, when you want it and what time you have available
- We'll help you put together a plan using the right number of catalogues you'll need to start with
- We'll show you how to put your catalogues together (the training DVD also does this)
- We'll explain the different methods of retail .. placing, posting, businesses etc
- We'll call to make sure your first catalogue drop went OK
- We'll discuss what you should expect when you pick your catalogues up for the first time
- We'll go through the ordering process
- We'll tell you how to check your first delivery from the company
- We'll explain what to do if the delivery is not correct
- We'll explain how to prepare your products to make your first delivery
- We'll explain what to do if you have any returns
- We'll tell you how to make your first payment into your account
- We'll teach you how to balance your account each week .. it's really very simple
- We'll keep in touch for the first few weeks to make sure you understand how to run your account
- We'll review the whole retail process to make sure you're getting the results you should

We'll suggest that you attend a First Steps .. Getting Started Course, (see the forthcoming dates below), as soon as you can where the whole of the retail process is covered in more detail and where you'll meet some of the team (and hopefully have some fun).

When you're ready to build a team, (which can be from day #1), go on a Teambuilding Course. Find out about:

- Putting together a list of names you want to contact to see if they know anyone who may be interested in making extra income, (and these days who doesn't?).
- About other methods of generating leads, (and you can come with us to do it).
- Making calls to these people. We use scripts which are very easy to follow.
- Going along on some presentations with your upline, where we will present the Kleeneze Opportunity
- How we make 'Follow-Up' calls to see who wants to start the business.
- Sitting with us while we get people started in your team, i.e. we go back to the top of the page ...
- When you're up and running we'll continue to liase with you to make sure you're getting the results you'd expect, i.e. activity vs. results
- We'll discuss your team growth and help you help those in your team achieve what they want
- We'll make sure you understand what resources are available to you for you and your team

As part of that support remember you've got:

- Your free information website [www.info-for-you.co.uk](http://www.info-for-you.co.uk) and [www.partyforprofit.co.uk](http://www.partyforprofit.co.uk)
- Your free resources website [www.ambitionz.co.uk](http://www.ambitionz.co.uk)

On top of this we have regular Training sessions as follows:

- ✓ First Steps / Sizzle Sessions .. Talk to the person who introduced you for forthcoming dates
- ✓ First Steps .. Getting Started / First Steps .. Teambuilding .....
- ✓ Open Evenings .. Premier Lodge Hotel, Pentwyn, Cardiff .. 8.00-9.30 PM next Meeting .....
- ✓ Workshop Trainings .. Graig Community Hall, Bassaleg, Newport .. 10.30-1.30 .....

Further anything else, call ..... on .....